

All webinars are held either:  
 10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
 OR  
 1:00 p.m. – 5:00 p.m. Central Time (CT)

| DATE            | TIME          | FACULTY         | TOPIC LENGTH | MEGA TOPIC                                                                                      |
|-----------------|---------------|-----------------|--------------|-------------------------------------------------------------------------------------------------|
| <b>January</b>  |               |                 |              |                                                                                                 |
| 1/15/26         | 1p-5p         | Allen Messer    | 4            | Ramblings Of An Insurance Nerd                                                                  |
| 1/21/26         | 10a-12p/2p-4p | Chris Christian | 4            | Is Your Insured Driving a State-of-the-Art EPL Policy?                                          |
| 1/26/26         | 1p-5p         | Jerry Kennedy   | 4            | Ethics You Can Use (Only Approved for 3-Hrs ETH in MD)                                          |
| 1/28/26         | 1p-5p         | Terry Tadlock   | 4            | Commercial Insurance Issues That Cause Heartburn                                                |
| <b>February</b> |               |                 |              |                                                                                                 |
| 2/5/26          | 10a-12p/2p-4p | Mike Edwards    | 4            | <b>NEW!</b> Advanced Truck Insurance                                                            |
| 2/6/26          | 1p-5p         | Steve Lyon      | 4            | Contractual Liability Confusion                                                                 |
| 2/11/26         | 1p-5p         | Keith Wilts     | 4            | When the City and Farm Collide                                                                  |
| 2/13/26         | 1p-5p         | Cathy Trischan  | 4            | Who's Covered? Insureds and Additional Insureds                                                 |
| 2/19/26         | 10a-12p/2p-4p | Richard Hart    | 4            | Insuring Contractors: Special Trade Contractors & Sub-Contractors                               |
| 2/24/26         | 10a-12p/2p-4p | Jeff Craig      | 4            | Diversifying Revenue for P&C Producers: Mining Life, Disability, & Long-Term Care Opportunities |
| <b>March</b>    |               |                 |              |                                                                                                 |
| 3/4/26          | 10a-12p/2p-4p | Daniel Fink     | 4            | Hospitality Insurance – Insuring Hotels, Restaurants & Taverns                                  |
| 3/10/26         | 10a-12p/2p-4p | Craig Stanovich | 4            | A Detailed Review of Provisions of the CGL                                                      |
| 3/18/26         | 1p-5p         | Patrick Hardy   | 4            | Evaluating a Comprehensive Crisis Management Program                                            |
| 3/19/26         | 1p-5p         | Casey Roberts   | 4            | <b>NEW!</b> Fields, Fences, and Forms: A Guide to Farm Insurance                                |
| 3/23/26         | 1p-5p         | Cathy Trischan  | 4            | <b>NEW!</b> What's New in the CGL?                                                              |
| 3/26/26         | 1p-5p         | Jerry Kennedy   | 4            | Personal Lines Hot Topics                                                                       |
| 3/31/26         | 10a-12p/2p-4p | Dave Hershey    | 4            | Program Agreements for Large Casualty                                                           |

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| <b>April</b> |               |                  |              |                                                                                  |
| 4/8/26       | 10a-12p/2p-4p | Paula Burns      | 4            | Navigating Risk for Religious & Non-Profit Organizations                         |
| 4/14/26      | 1p-5p         | Keith Wilts      | 4            | Home-Based Businesses: Where Personal Ends & Commercial Begins                   |
| 4/17/26      | 10a-12p/2p-4p | LaToya Maddox    | 4            | Retirement Landmines                                                             |
| 4/20/26      | 1p-5p         | Cathy Trischan   | 4            | Certificates of Insurance and Additional Insureds: Navigating the Maze           |
| 4/23/26      | 1p-5p         | John Brunette    | 4            | Inland Marine Insurance                                                          |
| 4/27/26      | 1p-5p         | Cathy Trischan   | 4            | <b>NEW!</b> And The Court Said...(Commercial Lines Coverage Issues)              |
| 4/29/26      | 1p-5p         | Cathy Trischan   | 4            | CGL Coverage for the Contractor – Key Coverage Issues                            |
| <b>May</b>   |               |                  |              |                                                                                  |
| 5/4/26       | 1p-5p         | Allen Messer     | 4            | Commercial Property Casualty Issues & Answers                                    |
| 5/7/26       | 10a-12p/2p-4p | Mike Smith       | 4            | Practical Yacht Insurance                                                        |
| 5/13/26      | 1p-5p         | Terry Tadlock    | 4            | Organizational Culture The Solution To Creating An Ethical And Productive Agency |
| 5/19/26      | 10a-12p/2p-4p | Sara Payne       | 4            | Defense Base Act                                                                 |
| 5/28/26      | 1p-5p         | Steve Lyon       | 4            | Proceed With Caution...Your Client Purchased a Condominium                       |
| <b>June</b>  |               |                  |              |                                                                                  |
| 6/1/26       | 1p-5p         | Cathy Trischan   | 4            | <b>NEW!</b> What's New in the CGL?                                               |
| 6/3/26       | 10a-12p/2p-4p | Clarissa Preston | 4            | Work Comp Techniques, Trends, and Tools                                          |
| 6/5/26       | 10a-12p/2p-4p | Frank Costa      | 4            | The Cannabis Industry                                                            |
| 6/9/26       | 1p-5p         | Bettye Hutchison | 4            | Keep on Truckin'                                                                 |
| 6/11/26      | 10a-12p/2p-4p | Chris Christian  | 4            | Healthcare Opportunities, Exposures and Coverages for the Non-Specialist Agent   |
| 6/16/26      | 1p-5p         | Casey Roberts    | 4            | Technology Trends and Other Changes in Agribusiness and Insurance                |
| 6/24/26      | 10a-12p/2p-4p | Kate Norris      | 4            | The World of Family Office and the Risk Management Issues That Arise             |
| 6/29/26      | 10a-12p/2p-4p | Neil Kaplan      | 4            | Protecting Wine Collections – An Insurance Perspective                           |

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| <b>July</b>      |               |                  |              |                                                                  |
| 7/8/26           | 10a-12p/2p-4p | Bob Ford         | 4            | An Exploration of the Property Casualty Side of Farming          |
| 7/15/26          | 1p-5p         | Terry Tadlock    | 4            | Commercial Insurance Issues That Cause Heartburn                 |
| 7/17/26          | 10a-12p/2p-4p | Crystal Uebelher | 4            | Deposition Success in Five Steps                                 |
| 7/21/26          | 10a-12p/2p-4p | Charlotte Hicks  | 4            | Today's Insurance Agency: Adapting to an Online World            |
| 7/23/26          | 1p-5p         | Ted Kinney       | 4            | Exploring Personal Auto Claims & Coverage Scenarios              |
| 7/27/26          | 1p-5p         | Allen Messer     | 4            | Misery Awaits! Additional Insureds & Certificates of Insurance   |
| 7/29/26          | 10a-12p/2p-4p | Rick Pitts       | 4            | Bonds from A to Z                                                |
| <b>August</b>    |               |                  |              |                                                                  |
| 8/4/26           | 1p-5p         | Cathy Trischan   | 4            | Doing the Right Thing: Ethics for Insurance Producers            |
| 8/7/26           | 10a-12p/2p-4p | Chris Christian  | 4            | Cyber Exposures: Resistance Is Futile                            |
| 8/12/26          | 1p-5p         | Sam Bennett      | 4            | Personal Lines and The Sharing Economy                           |
| 8/13/26          | 10a-12p/2p-4p | Mike Edwards     | 4            | <b>NEW!</b> Advanced Truck Insurance                             |
| 8/17/26          | 1p-5p         | Steve Lyon       | 4            | Diagnosing Issues in the CGL Policy                              |
| 8/28/26          | 1p-5p         | Casey Roberts    | 4            | Cannabis, An Evolving Topic – It's Not Just A Drug               |
| <b>September</b> |               |                  |              |                                                                  |
| 9/1/26           | 1p-5p         | Richard Hart     |              | Agents Beware: E&O, Certificates, and Fraud                      |
| 9/10/26          | 10a-12p/2p-4p | Chris Christian  | 4            | Construction Risk - What's not in the CGL                        |
| 9/14/26          | 1p-5p         | Casey Roberts    | 4            | <b>NEW!</b> Fields, Fences, and Forms: A Guide to Farm Insurance |
| 9/18/26          | 10a-12p/2p-4p | Lance Ewing      | 4            | Emerging Risks in Changing Times                                 |
| 9/22/26          | 1p-5p         | Ross Pearce      | 4            | Challenges Correctly Covering Condos & Cars                      |
| 9/30/26          | 1p-5p         | Patrick Hardy    | 4            | Creating an Elite Crisis Team in Your Agency in 3 Steps          |

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| <b>October</b>  |               |                  |              |                                                                                  |
| 10/2/26         | 1p-5p         | Jerry Kennedy    | 4            | Ethics You Can Use (Only Approved for 3-Hrs ETH in MD)                           |
| 10/7/26         | 1p-5p         | Cathy Trischan   | 4            | <b>NEW!</b> And The Court Said...(Commercial Lines Coverage Issues)              |
| 10/13/26        | 10a-12p/2p-4p | Chris Christian  | 4            | Cyber Crime                                                                      |
| 10/15/26        | 1p-5p         | Cathy Trischan   | 4            | Commercial Liability Endorsements To Watch Out For                               |
| 10/21/26        | 1p-5p         | Casey Roberts    | 4            | Personal Lines, Issues We Need To Understand                                     |
| 10/26/26        | 1p-5p         | Allen Messer     | 4            | Named Insureds, Automatic Insureds & Non-Automatic Insureds                      |
| 10/28/26        | 10a-12p/2p-4p | Chappy Chapman   | 4            | Personal Lines Claims Issues                                                     |
| <b>November</b> |               |                  |              |                                                                                  |
| 11/3/26         | 10a-12p/2p-4p | Clarissa Preston | 4            | Work Comp Techniques, Trends, and Tools                                          |
| 11/5/26         | 1p-5p         | Sam Bennett      | 4            | Transportation Exposures of the Agriculture Client                               |
| 11/13/26        | 10a-12p/2p-4p | Dave Hershey     | 4            | Managing the Nuts & Bolts of a Diverse Risk Management Program                   |
| 11/16/26        | 1p-5p         | Steve Lyon       | 4            | Understanding Occurrence and Claims-Made Triggers                                |
| 11/18/26        | 1p-5p         | Ted Kinney       | 4            | An Insurance Agent's Standard of Care: What is Your Legal Duty to Your Insureds? |
| <b>December</b> |               |                  |              |                                                                                  |
| 12/2/26         | 1p-5p         | John Dismukes    | 4            | Are These Personal Lines Losses Covered?                                         |
| 12/4/26         | 10a-12p/2p-4p | Crystal Uebelher | 4            | You've Been Served - What To Expect When You Are Sued                            |
| 12/7/26         | 10a-12p/2p-4p | Paula Burns      | 4            | Navigating Risk for Religious & Non-Profit Organizations                         |
| 12/10/26        | 1p-5p         | Ross Pearce      | 4            | Gaps in Homeowner's Policies Due to Changes in Family Dynamics                   |